



CHSBUA Supplemental Board of Directors 3Q20 Meeting

Meeting Minutes 09/27/2020 7p Conference Call

Conference Call via Zoom

Attendees (**bold**):

Executive Committee

President – **Ryan Roark**

President Elect – Ross Chase

Past President – Wallie Weld

Secretary – **Greg Holstine**

Treasurer – **Terry Angell**

Members at Large – **John Juranek**; **Bill Manley**; Chad Rangel

Area Directors

Area 1 Denver: Stephan Brown; **Bill Fleming**; **Mike Tycksen**

Area 2 Colo Springs: **Richard Gillenwaters**; Don Howard

Area 3 Pueblo: Pat Garcia

Area 4 La Junta: Kip Peck

Area 5 Trinidad: Kirby Bonato

Area 6 Lamar: **Jason Dittenburner**

Area 7 Northeast: Cody Roth

Area 8 Greeley: **Chuck French**

Area 9 Ft Collins: **Mason Smith**

Area 10 Boulder: **Pat Corcoran**

Area 11 Durango: **Kennie Monger**

Area 12/17 Salida/Buena Vista: Dave Granzella

Area 13 Alamosa/Monte Vista/San Luis Valley: **Rodney Winters**

Area 14 Grand Junction: **Nat Bertrami**

Area 15 Delta/Montrose: **Dan Cholas**

Area 16 Craig/Meeker/Steamboat Springs: **Bob Richardson**

CHSBUA Rules Interpreter

George Demetriou

Colorado High School Activities Association

CHSAA Liaison – Bert Borgmann
 CHSAA Officials Liaison – Tom Robinson

CHSBUA Member

Discussion:

Ground Rules for the meeting

- participate
- get focus
- maintain momentum
- reach closure

Call meeting to order

- Roll call – Greg
- Welcome and opening remarks – Ryan

Old business

- Discussed annual dues for 2021 (Budget created to address) – Terry
 - Terry provided highlights and clarifications of the standard budget document.
 - Reminders from the 3Q20 BOD discussion were provided from the 3Q20 meeting minutes
 - Discussed background check **OPEN ITEM** from September 3Q20 BOD meeting
 - We discussed pursuing a background check modification with the legislative council to extend the 2020 background check to four years for spring only officials who were required to pay in 2020 and did not get any value due to the spring cancellation (~\$3.33)
 - **CLOSED** – Agreed to close and to not pursue
- Motion: John Juranek
 - 2nd: Bob Richardson
 - **Outcome**: 2021 budget and fee structure approved to include an email update about fee and registration progress sent to the membership
 - Coordinate this effort with Monica – Greg

Topic: 2021 Budget

Ryan Roark	yes	Chad Rangel	absent	Kip Peck	absent	Kennie Monger	yes
Ross Chase	absent	Stephan Brown	absent	Kirby Bonato	absent	Dave Granzella	absent
Wallie Weld	absent	Bill Fleming	yes	Jason Dittenburner	yes	Rodney Winters	yes
Greg Holstine	yes	Mike Tycksen	yes	Cody Roth	absent	Nat Bertrami	yes
Terry Angell	NV	Richard Gillenwaters	yes	Chuck French	yes	Dan Cholas	yes
John Juranek	yes	Don Howard	absent	Mason Smith	yes	Bob Richardson	yes
Bill Manley	yes	Pat Garcia	absent	Pat Corcoran	yes	16 yes/0 no	pass

- Uniform sales on website or a vendor perform sales for CHSBUA – Ross/Greg
 - We discussed pursuing a partner as an official supplier

- This doesn't mean exclusive supplier and umpires are free to purchase gear from wherever they like.
 - The supplier would have our logoed hats/apparel along with a wide variety of gear and uniforms.
 - We would have to promote this by having on our website and emailing reminders and coupons.
 - Have supplier record something for our master clinic to help with the opportunity.
 - During the 3Q20 BOD meeting, we agreed that we should ask the following providers for what they would offer. Following are their responses:
 - Honig's (www.honigs.com)
 - Honig's has an Authorized Provider program
 - Would require a formal meeting between Honig's Representative and CFO and CHSBUA
 - Honig's would require to know what CHSBUA's members expected purchase power might be
 - Based on that Honig's would create a contract with a discount for officials and any royalty that CHSBUA would receive
 - Hudson51 Official Wear (www.hudson51wear.com)
 - Officials would receive a 5% discount and free shipping on orders over \$100
 - CHSBUA would receive 5% from all purchases made by officials
 - This would be executed with a mutual signed letter of agreement
 - Formal letter received
 - They are also open to further negotiations or conversations, should we have a different proposal on our partnership
 - Note: Greg has a personal relationship with Hudson51 Official Wear but no stake in the company or agreement for services that has offered the above to CHSBUA
 - Stripes + (www.stripesplus.com)
 - Officials would receive a 10% discount on regular prices and free shipping on orders over \$99
 - CHSBUA would receive 7% from all purchases made by officials
 - Stripes + would be the exclusive supplier/vendor at any meetings and trainings hosted by CHSBUA
 - This would be executed with a mutual signed letter of agreement
 - Formal letter received
 - Note: Kennie has a personal relationship with Stripes + but no stake in the company or agreement for services that has offered the above to CHSBUA
 - Ump-Attire (www.ump-attire.com)
 - Has not responded to request for information sent on 8/24/2020
- Motion: Bob Richardson
 - 2nd: Rodney Winters

- **Outcome:** To table this and not pursue did not have enough support

Topic: Table and not pursue a provider

Ryan Roark	yes	Chad Rangel	absent	Kip Peck	absent	Kennie Monger	no
Ross Chase	absent	Stephan Brown	absent	Kirby Bonato	absent	Dave Granzella	absent
Wallie Weld	absent	Bill Fleming	no	Jason Dittenburner	no	Rodney Winters	yes
Greg Holstine	no	Mike Tycksen	no	Cody Roth	absent	Nat Bertrami	yes
Terry Angell	NV	Richard Gillenwaters	no	Chuck French	yes	Dan Cholas	no
John Juranek	no	Don Howard	absent	Mason Smith	yes	Bob Richardson	yes
Bill Manley	no	Pat Garcia	absent	Pat Corcoran	no	6 yes/10 no	No Decision

- Motion: Richard Gillenwaters
 - 2nd: Bill Manley
 - **Outcome:** To use Stripes + as the provider did not have enough support

Topic: Use Stripes + as the provider

Ryan Roark	yes	Chad Rangel	absent	Kip Peck	absent	Kennie Monger	abstain
Ross Chase	absent	Stephan Brown	absent	Kirby Bonato	absent	Dave Granzella	absent
Wallie Weld	absent	Bill Fleming	yes	Jason Dittenburner	yes	Rodney Winters	no
Greg Holstine	abstain	Mike Tycksen	abstain	Cody Roth	absent	Nat Bertrami	abstain
Terry Angell	NV	Richard Gillenwaters	yes	Chuck French	yes	Dan Cholas	yes
John Juranek	yes	Don Howard	absent	Mason Smith	yes	Bob Richardson	no
Bill Manley	yes	Pat Garcia	absent	Pat Corcoran	yes	10 yes/2 no/4 abs	No Decision

- The official supplier topic is CLOSED due to inability to decide to table it or decide on a supplier

Next Meeting

- November 1 for 4Q20 BOD meeting
- Details to be provided closer to the date
- It is important to have BOD membership attend our meetings (in person and telephone conference) in order to conduct business

Close the meeting

- Closing comments – Ryan